

Devolutions Inc.

Resellers guide and FAQ

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Devolutions Inc.

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Corporate Website: www.devolutions.net



RESELLER PROGRAM

Thank you for your interest in partnering with Devolutions! We are open to developing robust and mutually-beneficial technology partnerships with companies who already have or sell a remote connection solution (e.g. remote desktop, VPN, or any other communication protocol), and want to integrate our solution in their portfolio. This kind of relationship is essentially one that involves technical support and cross-marketing support.

If you are interested in reselling our products, we will provide you with discounts, support, guidance and other assistance to ensure that the partnership is mutually rewarding.

About Us

Established in 2004, Devolutions is a Canadian-based company located in Lavaltrie (near Montreal, Quebec). Our firm's mission is to develop innovative enterprise software that helps users cost-effectively, simply and effectively achieve their network management and security goals. We are also committed to providing exceptional technical support, ensuring an excellent user experience that exceeds expectations, and delivering high performance with superior quality.

We're a self-funded company with no long-term debt. We've been profitable since day one, and reinvest continuously in our business to further its growth and development. Our firm's current roster of solutions includes Remote Desktop Manager, Password Vault Manager, and Remote Desktop Manager Online.

8 Key Reasons to become a Devolutions Reseller

- 1. Registration is FREE.** There is no cost to participate in our reseller program.
- 2. Increase your website's revenue potential.** Promote and sell our products through your website and earn attractive commissions on any sales. Watch your revenue add up!
- 3. Enjoy significant product discounts.** Receive a standard discount of 35%, or receive an exclusive regional discount of 40% (with annual sales of \$5000).
- 4. Convenient license key.** You choose whether the license key is sent to you, or directly to your customer. The recipient of the key conveniently downloads the product from our website – anytime, anywhere.
- 5. No quota.** You do not have to sell a minimum amount per period in order to remain a reseller. There will be no pressure from us, and we will do our best to support you.
- 6. Easy ordering and quick processing.** To place an order, simply send us a PO or an e-mail with your customer's name and address, and we will do the rest! Your order will be processed within 24 hours.
- 7. Use our promotional material.** You may use our logos and images to promote your products and other solutions.
- 8. Get listed on our website.** We will drive quality traffic to your site, and you will earn a valuable "backlink" that will support your SEO objectives.

Our Products

	<p>Remote Desktop Manager</p> <p>Remote Desktop Manager is a product used to manage all your remote connections and virtual machines. Add, edit, delete, share, organize and find your remote connection quickly. It offers built-in support for Microsoft Remote Desktop, Terminal Services, VNC, LogMeIn, Team Viewer, Ftp, SSH, Telnet, Dameware, X Window, VMware, Virtual PC, PC Anywhere, Hyper-V, Citrix, Radmin, Microsoft Remote Assistance, Oracle Virtual Box and more.</p>
	<p>Online Backup Service</p> <p>Losing all your precious settings due to a mistake or an equipment failure can be extremely expensive -- but not with this simple backup service. The Online Backup Service allows you to automatically save your sessions in a safe online storage and to restore them in case of problems. Available for both the Standard and Enterprise edition, this affordable solution is usable with any XML data source in Remote Desktop Manager.</p>
	<p>Customer Installer Service</p> <p>The Custom Installer Service of Remote Desktop Manager Online allows you to generate and download custom installations of Remote Desktop Manager with a choice of preconfigured settings like a data source or a registration key. You can also choose to download the installer as a Windows Installer (MSI file) or as an executable (EXE file).</p>
	<p>Remote Desktop Manager Online</p> <p>Remote Desktop Manager Online is a hosted repository for storing and sharing your remote connections and virtual machines.</p>
	<p>Password Vault Manager</p> <p>Password Vault Manager is a product used to manage all your passwords and your sensitive information. Keep your credit card numbers, your bank accounts, your serial numbers or your alarm codes in an organized and secure database. Share with your team members only what they need to know and keep your data safe.</p>
	<p>Remote Desktop Manager Server</p> <p>Remote Desktop Manager Server is a self-hosted repository for storing and sharing your remote connections and virtual machines.</p>

To get started, simply fill out the form on the following page and either scan/email it to us, or fax it to 1-888-935-0608.

If you need further information, please contact MéliSSa Gagnon at 450-935-0608 or reseller@devolutions.net.

FAQ

1. What discount will I receive as a reseller?

You will save 35% or 40%, depending on the amount of volume you sell per year.

2. How much do the various Devolutions' products cost?

Please find our price lists here:

- Remote Desktop Manager:
<http://remotedesktopmanager.com/remotedesktopmanager/Buy.aspx/ResellerBuy>
- Password Vault Manager:
<http://passwordvaultmanager.com/passwordvaultmanager/Buy/ResellerBuy>

3. Who is eligible to be a Devolutions reseller?

Any company or consultant with a website can apply to be a reseller.

4. Do I need to meet a minimum sales quota?

No, you do not have to meet a minimum sales quote. There will be no pressure from us, and we will do our best to support you.

5. What payment method do you accept?

- PayPal (include the customer company in the note field)
- Kagi
- check
- wire transfer

6. I'd like to make a wire transfer. Where can I find your bank information?

You can find our most up to date bank information on our website:

<http://remotedesktopmanager.com/remotedesktopmanager/Contact>

Bank: CAISSE CENTRALE DESJARDINS, MONTRÉAL, CANADA

SWIFT/BIC Code: CCDQCAMM

Branch ID / Transit: CC0-815-00038

Branch Name: Caisse Populaire Desjardins (C.P.D.) du 1000 Notre Dame, Lavaltrie, QC, J5T 4A9, Canada

Account Number: 0-815-00038-1015106

Account Name: Dévolutions inc.

Account Address: 40 rue Des Jardins, Lavaltrie, QC, J5T 1T7, Canada

7. What happen if the license is not paid within 30 days?

All unpaid licenses will be disabled after 30 days, and you will have to refund your customer.

8. Can I get listed on your website?

Yes. On the registration form, simply indicate that you wish to be listed on our website.

9. Who are your other resellers?

You can see all the resellers at:

<http://remotedesktopmanager.com/remotedesktopmanager/Buy/ResellerList>

10. Can I have a NFR license as a reseller?

Unfortunately, we no longer offer not for resell licenses (NFR). However, you can use your reseller discount to buy a license for your company.